

Віталій Кличко підписав угоду між КМДА та Міжнародною фінансовою корпорацією (IFC)

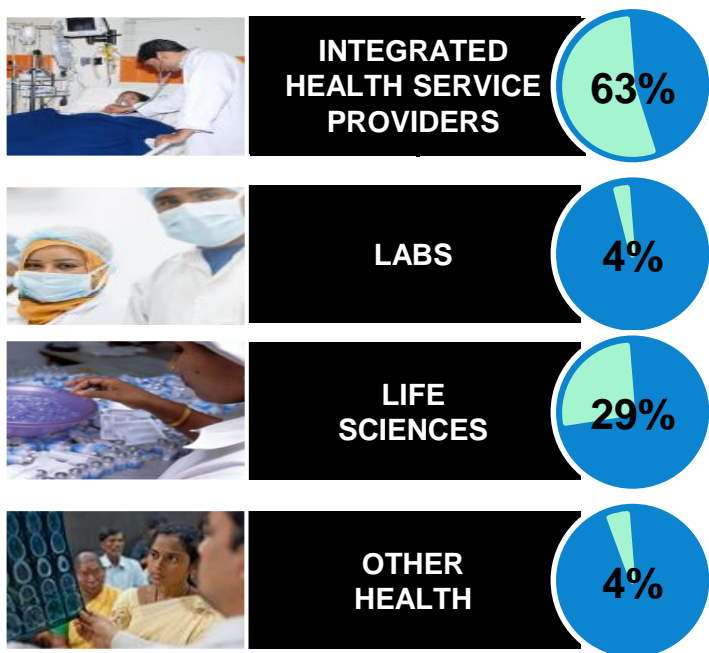


KIEV HOSPITAL PPP

IFC FINANCED OVER \$4.3 BILLION TO OVER 200 HEALTH PROJECTS

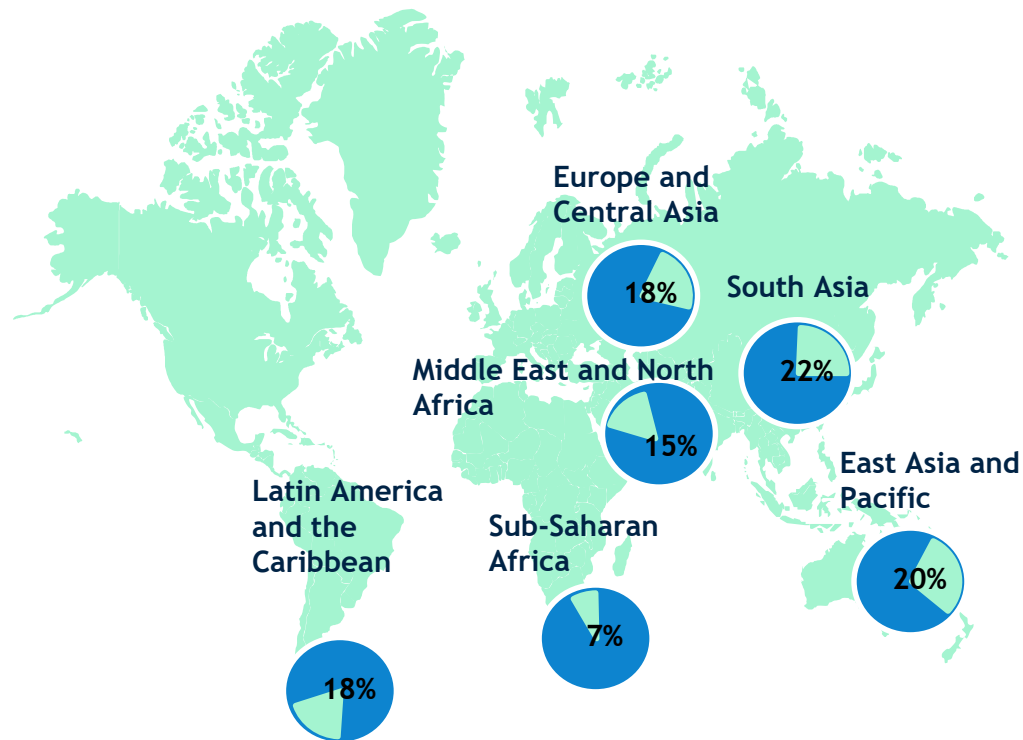
- **LARGEST** multilateral investor in the **PRIVATE HEALTH SECTOR** in emerging markets
- **20%** of PPP transactions in the health sector

Sector



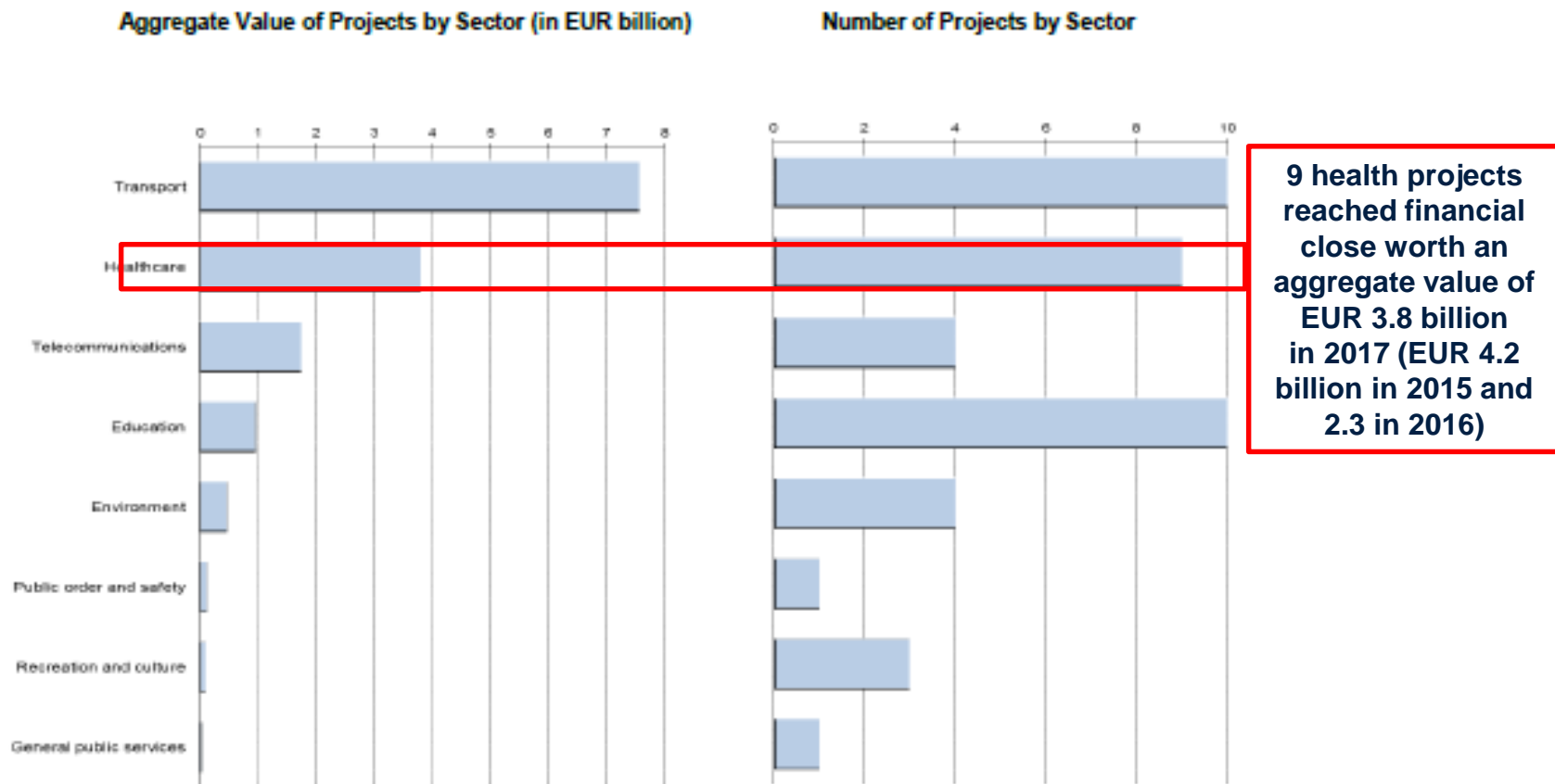
Support private healthcare and life sciences companies in **57 countries** treating over **31.8 million patients**

Geography



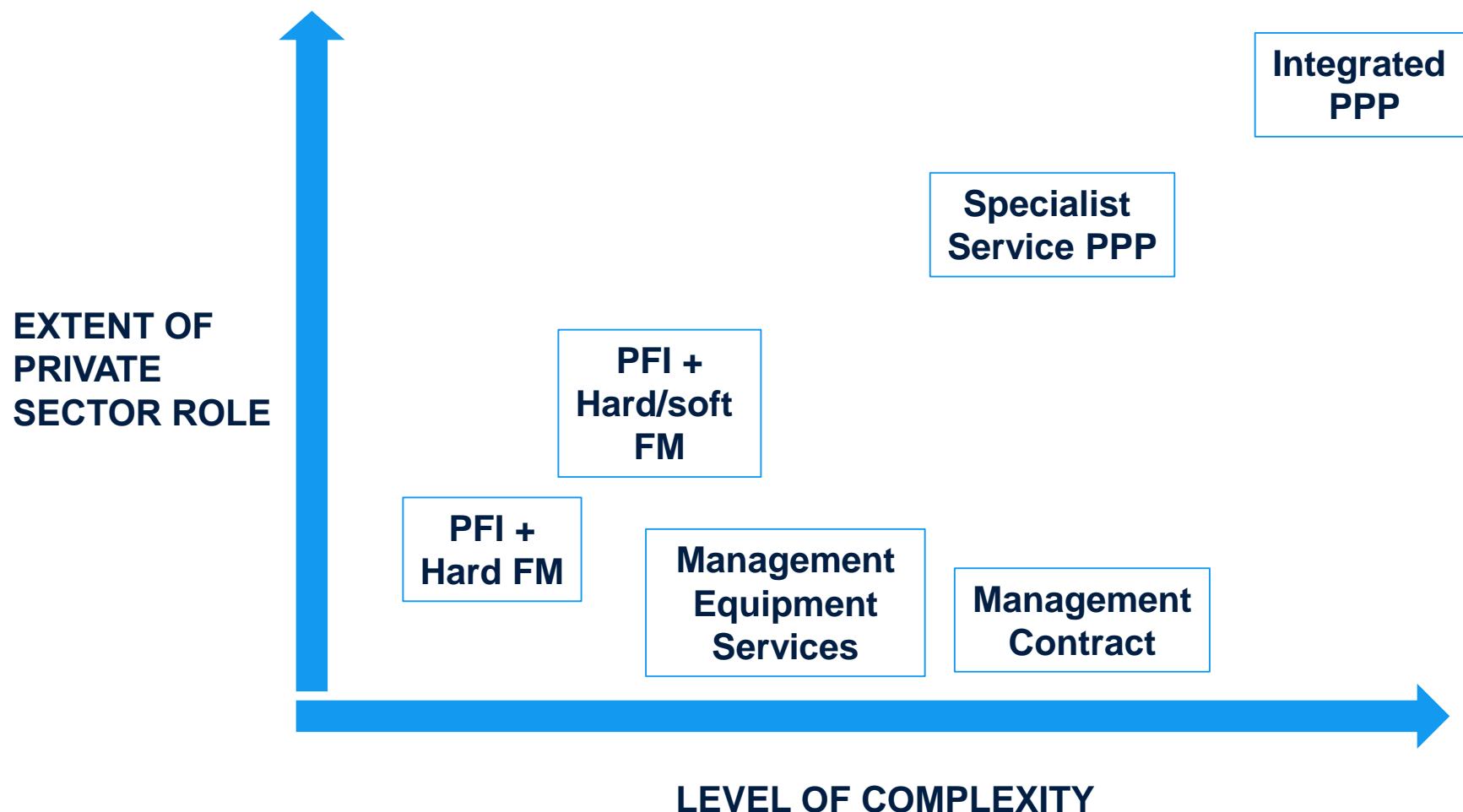
Amounts based on cumulative investments as of June 30, 2017

HEALTH = 2ND LARGEST PPP SECTOR (IN VALUE) IN EUROPE



Source: EPEC Market Update 2017

COMMON PPP MODELS















KYIV HOSPITAL



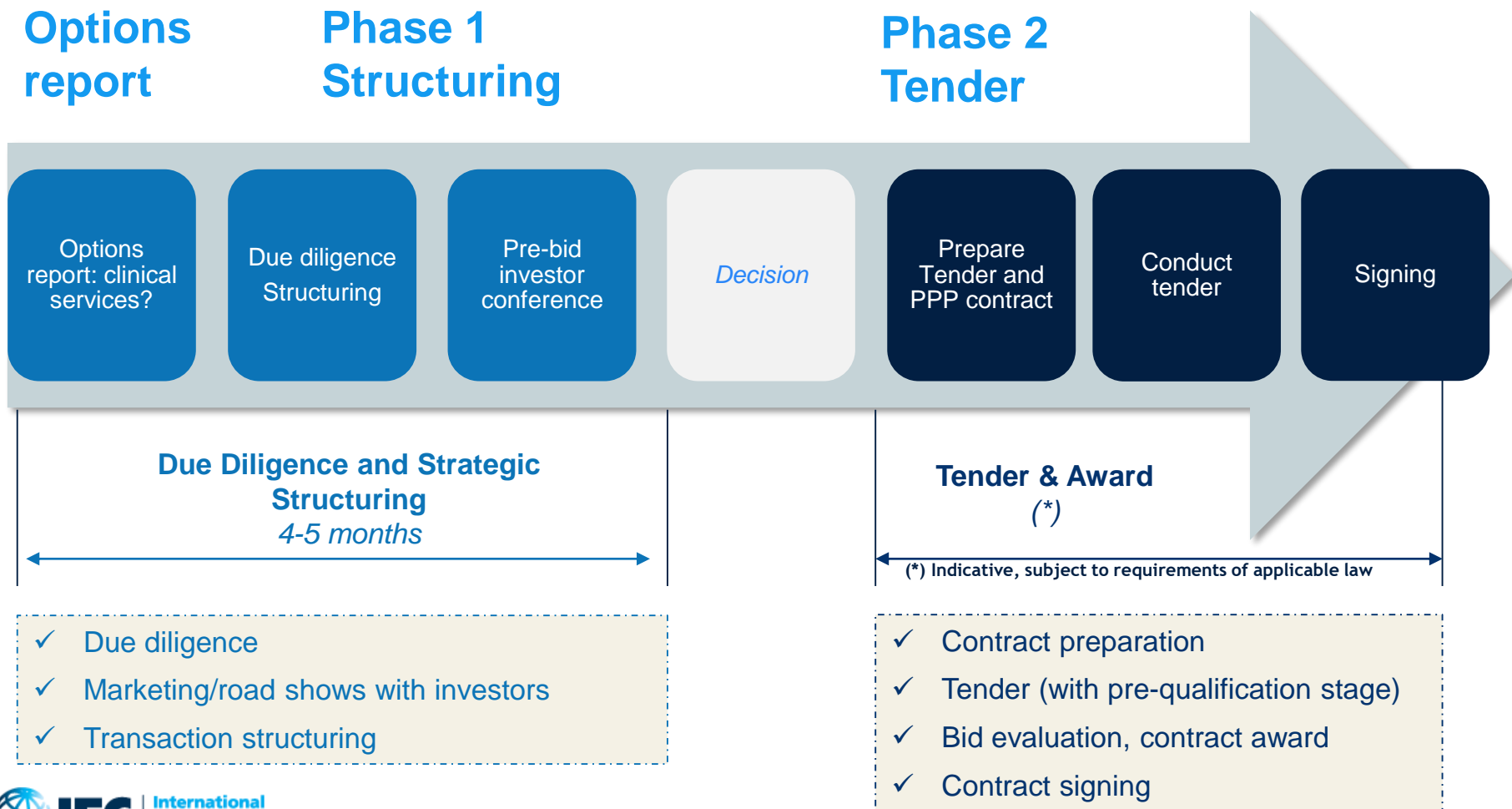
IFC

**International
Finance Corporation**
WORLD BANK GROUP

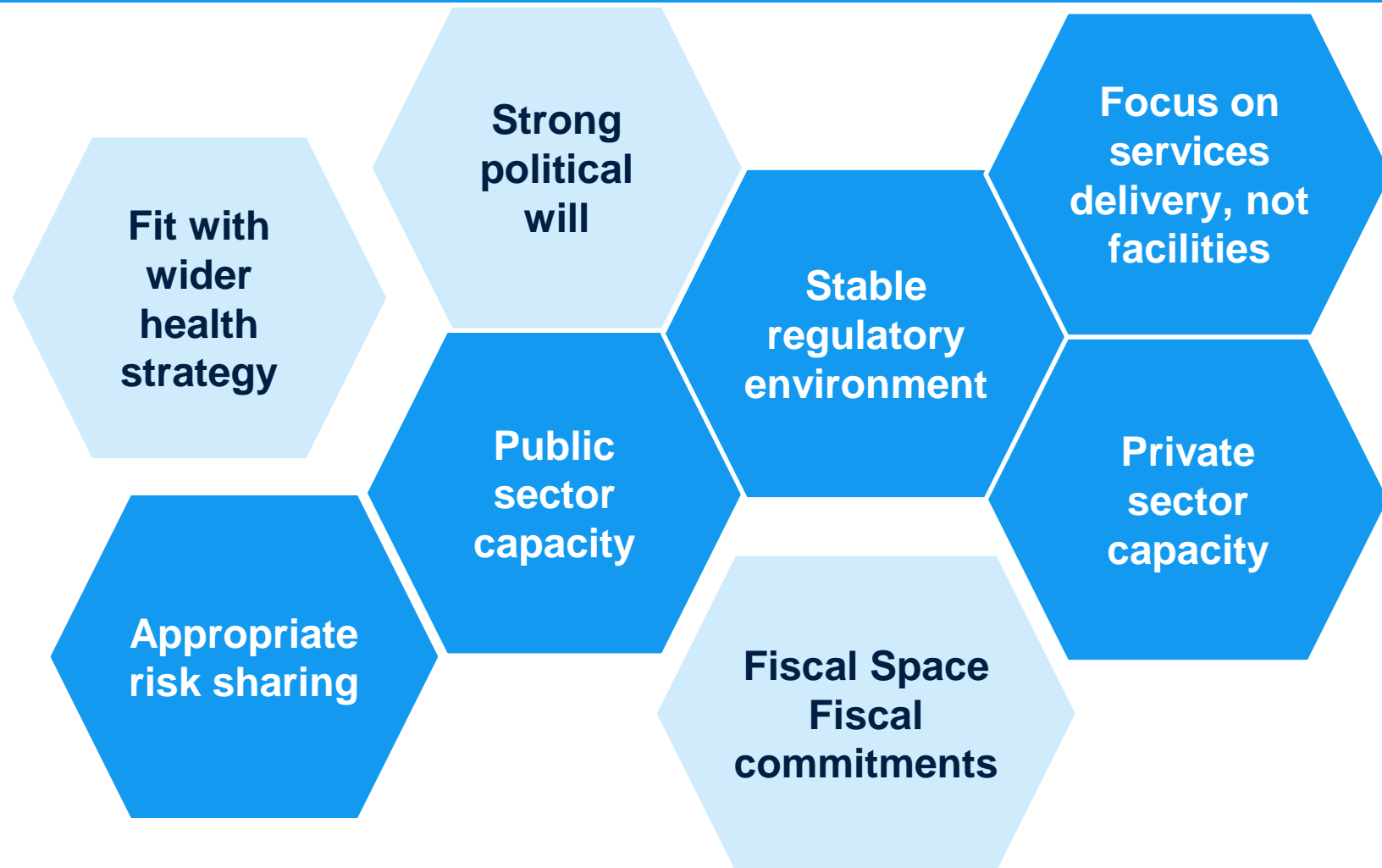
Kyiv Hospital PPP

Existing infrastructure	<ul style="list-style-type: none"> Consolidate obsolete buildings of selected public hospitals in Kyiv into a new hospital facility Ongoing hospital master-planning – Ukraine: 40% more beds / capita than WHO EU average Very few medical facilities are able to deliver complex medical care – under-investment 			
Planned infrastructure	<ul style="list-style-type: none"> The total bed capacity of the new hospital shall be planned in line with hospital masterplan The new hospital building will be built on an existing hospital site The new hospital facility will have up-to-date design and clinical workflows 			
Project group	<ul style="list-style-type: none"> Legal/Healthcare/Finance Departments, Kyiv City Council (Kyiv Rada) IFC, transaction adviser 			
PPP scope	<ul style="list-style-type: none"> The City administration intends to implement this project as a Public-Private Partnership (PPP) Private Partner will be responsible for: <ul style="list-style-type: none"> Financing Design - Construction Equipment Maintenance Clinical services (under consideration, options below) 			
Study of Options for clinical services		Construction	Facility Management	Clinical services
	PFI			
	Integrated PPP			
	Partially integrated PPP			
 Public  Partially Public / Partially Private  Private				

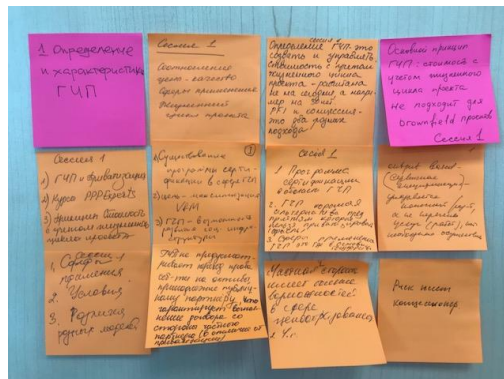
Transaction Preparation: Timeline



Recipe for Success



TRAINING - CAPACITY BUILDING



Capacity building components within the project

- Study Tour to analyse existing examples in core PPP markets
- Regular workshops with Working Group
- PPP Certification Program for a list of participants to be set up by the City – Available in Russian
- International pre-bid conference with investors in Kiev or other European location

WHEN?

- December 2016
- Throughout transaction structuring
- May 2018
- Last quarter 2018

**Be aware of
challenges**

**Municipal
level**

**Long term
fiscal
affordability**

**Changing
environment
impacts key
parameters**

- ▲ Bankability: can necessary guarantees be obtained?
Allocating public availability payment beyond the budget year?
Service delivery: can regulated tariffs include investment component?

▲ Radical reforms to health care financing in Ukraine
Article 49 of the Constitution

▲ Integrated PPP: complex interface between public and private partners

**Limited
monitoring
capacity**

